

# CERTIFICATE

## OF COMPLETION

Be it known on this date, February 15, 2024, that

*Clifford Brechner*

has completed sixteen hours of instruction, exercises, and testing on Intelligent Business Development.™ The coursework included elements of behavioral psychology, structured analytical techniques, leadership, and tradecraft for business development.

*Richard G. Higby*

RICHARD G. HIGBY

Lead Instructor

*Clifford J. Brechner*

CLIFFORD J. BRECHNER

Instructor

